



# WorleyParsons

resources & energy

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To whom it may concern

## LETTER OF RECOMMENDATION : KONICA MINOLTA OFFICE SOLUTIONS

This letter serves as a company reference for Konica Minolta Office Solutions, with whom I have had a working relationship since 2010. I am therefore sending you a recommendation of the services they may be able to offer you.

Konica Minolta Office Solutions have been supplying and supporting WorleyParsons for more than 8 years, in which time we have never had a dispute. They are friendly, economical and offer efficient printing solutions and services, one that I would recommend to any business who needs an end to end printing and document reproduction solution.

Konica Minolta Office Solutions has done the installation and configuration of a large 24 device "Follow Me" printing solution including HID card readers in our new Melrose office. We also have this solution implemented at many of our other office throughout the country.

Konica Minolta Office Solutions completed the move of existing devices and the installation of additional devices on time and with the highest level of professionalism.

They are also able to provide a solution whereby we can move our printers between various office locations, i.e. from Cape Town to Durban without compromising on quality and availability of service.

As a value-add to their existing service, they're also assisting us with the printer lifecycle management and contract management of our fleet of printers.

I thank you in advance for your consideration of using the products and services of Konica Minolta Office Solutions. I assure you that you will not be disappointed in what they can offer you.

Please don't hesitate to contact me should you require any additional information.

Regards  
WorleyParsons RSA

Gareth Knowles  
iM Business Delivery Director SSA, WorleyParsons